

4 to 8 CPE credit in-person seminar • 2 CPE webinar format

How to Save Millions

• Proven Case Studies •

Ask yourself...

- \$ Have you been saving your company millions each year?
- ¥ Are you utilizing free services offered by cost recovery consultants?
- £ Are you aware of the top money-saving process improvements?
- \$ Do you have a plan to maximize recovery technology this year?

Learning Objectives

- Risk assess based on your company's control issues to identify the top areas of likelihood for recovery and process improvement.
- See the breadth of profit recovery, cost containment and other consulting services with their respective benefits.
- Identify new areas for recovery and improvement previously not considered by the company.
- Understand the benefits, based on case studies, on how companies have saved millions.
- Review your trial balance to identify the relative impacts for cost recovery, cost containment, and other business efficiencies.
- Ask the right questions before selecting a provider.
- Structure an engagement with a provider so that millions can be saved and lessons learned can be instilled into the company as process improvements and future internal reviews.
- Overcome any obstacles to starting a recovery engagement.
- See technology being used to identify recoveries in a variety of areas.

Areas to be discussed in depth include reviews of accounts payable, telecommunications, utilities, healthcare, advertising, freight, document fleet spend, leases, tax credits, cost segregation, strategic sourcing, project fraud, and many more...

Call today. 201-650-4150

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Rich Lanza (CPA, CFE, PMP), President



Helps companies identify their hidden financial assets, mostly using technology and referring them to specialists. He has a decade and a half of experience in audit technology and recovery auditing, becoming a leading authority in these areas. His free website, www.findmillions.net, helps companies to identify cost recovery and prospective savings in all areas of their business.

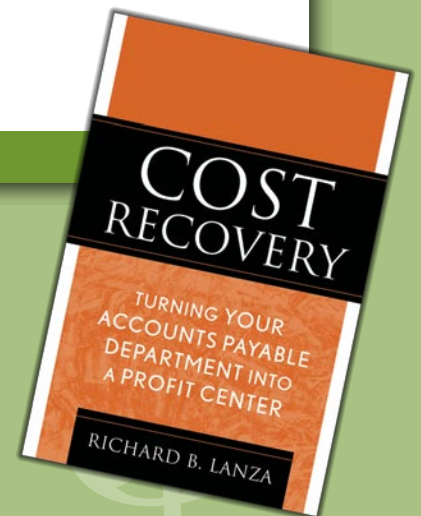
He is the author of 13 publications and training courses in audit software and has over 75 articles for major audit and accounting publications. These publications include his recent book written for John Wiley & Sons entitled *Cost Recovery: Turning Your Accounts Payable Department Into a Profit Center*.

Rich has worked for companies ranging in size of \$30 million to \$30 billion and in all, has helped them save money through the use of technology and recovery auditing. While he has over 15 years of experience and is a recognized leader in the use of recovery audit technology, Rich also volunteers on the Institute of Internal Auditors (IIA) Board of Research and Education Advisors, as well as, serves as Chairman of the Board for the North Jersey IIA Chapter.



Our Bio and Advantages

As companies look to squeeze as much efficiency out of their business processes, keep costs down, and ensure less leakage in their expense streams, they look for assistance from recovery auditors and related technology. Many of these businesses are searching online. In response, we have created the website FindMillions.Net (www.findmillions.net). One of our goals is to help companies understand more about the recovery market through articles, web links and training events. We can then assist them in making an educated decision in selecting a recovery firm or implementing recovery technology. Another goal we share is to enable recovery auditors and other cost containment providers to better network with companies and other complementary providers.



We do all of this for free!

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